

Nottinghamshire Police and Crime Commissioner**Notice of Decision**

Nottinghamshire

POLICE & CRIME COMMISSIONER

| | |
|------------------------------------|-------------------------------------|
| Author: | Samantha Salden |
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| For Decision or Information | Decision |
| Date received*: | 12 June 2018 |
| Ref*: | 2018.040 |

*to be inserted by Office of PCC

TITLE: Microsoft Enterprise Subscription Agreement (ESA)

EXECUTIVE SUMMARY:

This is new tender for a Licensing Solution Partner (LSP) for Microsoft Enterprise Subscription Agreement (ESA) accessing UK Police National Enabling Programme MOU and/or Digital Transformation Arrangements. This is to be provided by Comparex UK Ltd for the period of contract 1st September 2018 to 31st August 2021 for the total contract value of £2,745,544.45.

This advance commitment by 15th June allows Nottinghamshire Police to access the cloud product discounts available under the UK Police NEP Wave 1 National MOU offer.

INFORMATION IN SUPPORT OF DECISION: (e.g report or business case)

The usage of core Microsoft products within Nottinghamshire Police is funded by an Enterprise Subscription Agreement (ESA), which is essentially a lease agreement with an annual subscription. The costs for the products we use is heavily discounted and the subscription paid over a three year period with an anniversary opportunity to true up/true down to match consumption. The current ESA is calculated per device, and a device is classed as a workstation, mobile device (laptop, tablet, Blackberry Leap), Server and multi-functional printing device. Core CAL (client access licenses), Office Pro Plus and Windows for the force's entire user base. These are on premise, device licenses.

The price is fixed for the duration of the three year agreement and failure to renew the subscription after expiry results in the loss of eligibility for the Force's user base to access the Microsoft Office suite and Microsoft Windows Desktop Operating System. All server based force applications systems currently require Microsoft Windows Operating Systems to as a platform to run.

The Police ICT Company and Microsoft have agreed a licensing and discounting package to utilise Microsoft 365 E3 and additional add-ons (UK Police M365 E3 Commitment and Advanced Workload Package or AWP), available to eligible UK Police customers under the Digital Transformation Arrangements (DTA) and UK Police Memorandum of Understanding (UK Police MOU), for licence orders placed on or before 15th June 2018.

The Authority qualifies as a Wave 1 UK Police Renewing Eligible Customer as defined in Annex 3 of the UK Police MOU and wishes to access the discounts available under the UK Police MOU. This tender is to award a Microsoft ESA under the DTA, incorporating the UK Police MOU, to a single Microsoft LSP to supply the products and services set out in Section 4.

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FINANCIAL INFORMATION (please include if is it capital or revenue or both).

The budget confirmed for the 3 years is £2,804,878.00 (see splits in table below).

| Budget | April - Aug | Sept - March | Total |
|--------------|-------------|--------------|---------------|
| 18/19 | £0.00 | £508,419.00 | £508,419.00 |
| 19/20 | £386,265.00 | £540,771.00 | £927,036.00 |
| 20/21 | £966,652.00 | | £966,652.00 |
| 21/22 | £402,771.00 | £0.00 | £402,771.00 |
| 3 Year Total | | | £2,804,878.00 |

The total baseline cost for the procurement is £2,811,444.45. However, we were able to negotiate a significant rebate in year 1 which negated a small variance to budget of £6,566.45, and in addition gave a cost saving of £59,333.55 over and above the discounts available to us via the Gov | UK Police MOU (see table below).

| | Budget | Comparex Baseline cost | Comparex Rebate | Comparex Total Cost including rebate | Cost avoidance to budget | Additional Price Saving |
|--------------|------------|------------------------|-----------------|--------------------------------------|--------------------------|-------------------------|
| 3 Year Total | £2,804,878 | £2,811,444.45 | £65,900.00 | £2,745,544.45 | £6,566.45 | £59,333.55 |

Signature: 
Chief Finance Officer

Date: 13th June 2018

Is any of the supporting information classified as non public or confidential information**?

Yes


If yes, please state under which category number from the guidance**

DECISION:

To award the Microsoft Enterprise Subscription Agreement contract to Comparex UK Ltd for the period of contract 1st September 2018 to 31st August 2021 for the total contract value of £2,745,544.45.

OFFICER APPROVAL

I have been consulted about the proposal and confirm that the appropriate advice has been taken into account in the preparation of this report. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Commissioner.

Signature: 
Chief Executive

Date: 13/6/18

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DECLARATION:

I confirm that I do not have any disclosable pecuniary interests in this decision and I take the decision in compliance with the Code of Conduct for the Nottinghamshire Office of the Police and Crime Commissioner. Any interests are indicated below:

The above request has my approval.

Signature:



Date:

15/2/18

Nottinghamshire Police and Crime Commissioner

** See guidance on non public information