

Nottinghamshire Police and Crime Commissioner Notice of Decision



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For Decision or Information	Decision
Date received*:	16.04.2015
Ref*:	2015.004

*to be inserted by Office of PCC

TITLE: AWARD OF FRAMEWORK FOR BODY WORN VIDEO DEVICES & ASSOCIATED PRODUCTS, SERVICES & SOLUTIONS

EXECUTIVE SUMMARY:

The purpose of this report is to recommend approval for entering into a Framework for the provision of Body Worn Video Devices and Associated Products, Services and Solutions, to a number of suppliers for a period of 4 years, effective from 4 February 2015 to 3 February 2019.

Following the awarding of innovation funding and under the steer of an East Midlands Body Worn Video (BWV) Programme Board, the East Midlands Region of police Forces decided to collaboratively procure a complete solution inclusive of camera devices and associated software and services. In discussion with EMSCU and other national partners, it was also decided that the requirement for this technology would equally lend itself well to the establishment of a national body worn video framework open to all UK police forces to subsequently use. Hence the procurement strategy arrived at to undertake a procurement for establishing a national framework, broken down into 5 Lots, with the aim of meeting the specific needs of the East Midlands police forces at the same time.

As a result the following Lot Strategy was decided on:

Lot 1 – Provision of Body Worn (BWV) Devices

Lot 2 – Provision of associated Data Management / Interfacing Software

Lot 3 – Provision of associated Storage Management Software

Lot 4 – Provision of a full BWV Solution (*via mini-competition*)

Lot 5 – Provision of a full BWV Solution, primarily to meet the specific requirements of the EM region of police forces (*via Direct Award*).

Lot 5 is designed to be awarded to a single supplier and Lots 1 to 4 are designed to contain a number of suppliers, so as to allow other forces to have a number of market options to select from according to their own specific needs and current infrastructures etc.

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A thorough and detailed tendering process has been conducted, according to a specific set of Award Criteria as laid out within the Invitation to Tender, principally involving EMSCU Procurement, members of the Regional IT Transformation Programme Team and business / IS representatives from all 5 East Midlands police forces. Assistance of the EM Legal Unit has also been sought as part of the process.

An OJEU Notice and Invitation to Tender was issued in accordance with the Open procedure of the EU Public Procurement Regulations and subsequently 16 suppliers responded by the Tender return date. The Invitation to Tender set out the business and IT requirements applicable to each of the Lots referred to above and the commercial terms that would be applicable to any Framework Agreement to be established. Suppliers were invited to Tender for any number of Lots.

A comprehensive Tender evaluation exercise has been carried out, which has assessed all of the following areas:

- completeness of Tender responses;
- checks for financial and commercial standing, including insurances, financial viability, compliance with the proposed Framework Terms and other mandatory EU issues concerning the legal and economic standing of the organisation;
- technical requirements, both business and IS;
- other additional related requirements such as around support and innovation,
- pricing.

In the case of Lot 5, a presentations / demonstrations day was also held with 3 shortlisted suppliers from Lot 5; namely Capita, I2N and Reveal Media (*nb: Capita subsequently withdrew themselves from the award of Lot 5 following failure to reach initial agreement over Terms*). The outcome of this day was that it only further served to reinforce the position of the already preferred supplier for Lot 5 following completion of the desktop evaluation, i.e. Reveal Media Limited.

The outcome of this tender evaluation process across all the Lots within the Framework is as set out as part of the Decision outlined further on in this form.

For Lot 5 specifically, the more detailed evaluation summary is provided as follows:

Summary of evaluations for Lot 5

Tenderer	Total Solution Price £	Total Evaluation Score %
Capita	Withdrew from Lot 5 following failure to reach initial agreement over Terms	
David Horn	██████████	57.15
I2N	██████████	61.80
Leisuresec Plc	Incomplete Tender response that unable to evaluate fully	
Reveal Media	██████████	76.25

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SCC	██████████	59.70
STS Defence (Foxton) Main	██████████	49.30
STS Defence (Foxton) Alternative	██████████	49.60
Tactical Safety Responses Limited (TASER)	Not evaluated for Lot 5 – unable to meet key mandatory requirement for EM Region police forces	

It will be observed from the above table, that Reveal Media represent both the lowest cost Tenderer and overall highest scoring Tenderer taking into account price and non-price issues.

INFORMATION IN SUPPORT OF DECISION: (e.g report or business case)

Business Case and Tender Award Report already previously issued in respect of this decision. In the case of the Tender Award Report this has already been agreed to and signed off by the Police & Crime Commissioner for Nottinghamshire (*documents attached*).

FINANCIAL INFORMATION (please include if is it capital or revenue or both. What the split is and the totals being requested. Is this a virement/ something already budgeted for or something that requires additional funding. Are there any savings that can be offered up/or achieved)

Signature: ██████████
 Chief Finance Officer

Date: 20th April 2015

Is any of the supporting information classified as non public or confidential information**?	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
If yes, please state under which category number from the guidance**				

DECISION:

- (1) That the award of Lot 5 specifically be made to Reveal Media.
- (2) That various Tenderers be allocated to the other 4 remaining Lots as set out in the table below.

Summary of Proposed Awards:

Tenderer	Lots tendered for	Lots proposed be awarded	Comments
Audax Global Solutions Limited	1	None	Failed to meet the required threshold for financial and economic standing

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Capita Secure Information Solutions	3 - 5	3, 4	Reveal Media awarded as the sole supplier to Lot 5
David Horn Communications Limited	1 - 5	1 - 4	Reveal Media awarded as the sole supplier to Lot 5
Edesix Limited	1 - 4	All Lots bid for	
I2N	1 - 5	1 - 4	Reveal Media awarded as the sole supplier to Lot 5. Capita also later withdrew themselves from Lot 5
Kelway Limited	1 - 4	All Lots bid for	
Leisuresec Plc	1 - 5	None	Failed to provide a Tender response which was able to be properly evaluated
Medialogix Limited	2, 3	All Lots bid for	
Pinnacle Response Limited	1, 4	All Lots bid for	
Reveal Media	1 - 5	All Lots bid for	
Rosemount Aerospace Limited	2, 3	All Lots bid for	
SCC	1 - 5	1 - 4	Reveal Media awarded as the sole supplier to Lot 5
System Simulation Limited	2, 3	All Lots bid for	
STS Defence (Foxton)	1, 2, 4, 5	1, 2, 4	Reveal Media awarded as the sole supplier to Lot 5
Tactical Safety Responses Limited (TASER)	1 - 5	1 - 4	Reveal Media awarded as the sole supplier to Lot 5 & failed to meet a critical mandatory requirement for the EM region
Westpoint Peripherals Limited	Subsequently withdrew from the procurement process		

Further to the original Tender Award Report signed, matters relating to agreement of Terms have now also been fully resolved and the above proposed award reflects that.

OFFICER APPROVAL

I have been consulted about the proposal and confirm that the appropriate advice has been taken into account in the preparation of this report. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Commissioner.

Signature:
Chief Executive



Date: 22nd April 2015.

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DECLARATION:

I confirm that I do not have any disclosable pecuniary interests in this decision and I take the decision in compliance with the Code of Conduct for the Nottinghamshire Office of the Police and Crime Commissioner. Any interests are indicated below:

The above request has my approval.

Signature:



Date:

23/4/15

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** See guidance on non public information