

**Nottinghamshire Police and Crime Commissioner**  
**Notice of Decision**



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<b>For Decision or Information</b>	Decision
<b>Date received*:</b>	29 July 2015
<b>Ref*:</b>	2015.052

\*to be inserted by Office of PCC

**TITLE: AWARD OF FRAMEWORK FOR BODY WORN VIDEO DEVICES & ASSOCIATED PRODUCTS, SERVICES & SOLUTIONS – AMENDED NOTICE**

**EXECUTIVE SUMMARY:**

**Rationale for Amendment**

An earlier Notice of Decision was originally drafted for, approved and placed on the Nottinghamshire OPCC website during February 2015.

At that time as part of the closing stage of finalising contracts, it was necessary to reach agreement with all suppliers in regards to an amended set of terms & conditions and in addition in the case of one supplier, further discussion was also required with regard to the validity and acceptance or not of an alternative credit rating agency to Experian. Following discussion internally within Nottinghamshire Police, the seeking of legal opinion and obtaining appropriate evidence/confirmation from suppliers, all such issues were satisfactorily resolved. However in the process of resolving such matters the original drafted Notice of Decision published on the OPCC website did not fully accurately reflect all these final discussions. Consequently it has been felt necessary for reasons of accuracy and alike to issue this amended Notice of Decision.

The core conclusions and earlier wording set out in the original Notice largely remains the same, except with regard to the now amended table at the end of the Notice under the Decision section, which records where suppliers have been successful in regard to which Lots.

At the same time the opportunity has also been taken to further tidy the original Notice issued with regards to the extent of information laid out in regard to the award of Lot 5 and ensuring that the content is more consistent with the OPCC's own guidelines in respect of the classification / release of potentially sensitive information.

The purpose of the original report was to recommend approval for entering into a Framework for the Provision of Body Worn Video Devices and Associated Products, Services and Solutions, to a number of suppliers for a period of 4 years, effective from 4 February 2015 to 3 February 2019.

**Background, Information & Analysis**

Following the awarding of innovation funding and under the steer of an East Midlands Body Worn Video (BWV) Programme Board, the East Midlands Region of police Forces decided to collaboratively procure a complete solution inclusive of camera devices and associated software

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and services. In discussion with EMSCU and other national partners, it was also decided that the requirement for this technology would equally lend itself well to the establishment of a national body worn video framework open to all UK police forces to subsequently use. Hence the procurement strategy arrived at to undertake a procurement for establishing a national framework, broken down into 5 Lots, with the aim of meeting the specific needs of the East Midlands police forces at the same time.

As a result the following Lot Strategy was decided on:

Lot 1 – Provision of Body Worn (BWV) Devices

Lot 2 – Provision of associated Data Management / Interfacing Software

Lot 3 – Provision of associated Storage Management Software

Lot 4 – Provision of a full BWV Solution (*via mini-competition*)

Lot 5 – Provision of a full BWV Solution, primarily to meet the specific requirements of the EM region of police forces (*via Direct Award*).

Lot 5 is designed to be awarded to a single supplier and Lots 1 to 4 are designed to contain a number of suppliers, so as to allow other forces to have a number of market options to select from according to their own specific needs and current infrastructures etc.

A thorough and detailed tendering process has been conducted, according to a specific set of Award Criteria as laid out within the Invitation to Tender, principally involving EMSCU Procurement, members of the Regional IT Transformation Programme Team and business / IS representatives from all 5 East Midlands police forces. Assistance of the EM Legal Unit has also been sought as part of the process.

An OJEU Notice and Invitation to Tender was issued in accordance with the Open procedure of the EU Public Procurement Regulations and subsequently 16 suppliers responded by the Tender return date. The Invitation to Tender set out the business and IT requirements applicable to each of the Lots referred to above and the commercial terms that would be applicable to any Framework Agreement to be established. Suppliers were invited to Tender for any number of Lots.

A comprehensive Tender evaluation exercise has been carried out, which has assessed all of the following areas:

- completeness of Tender responses;
- checks for financial and commercial standing, including insurances, financial viability, compliance with the proposed Framework Terms and other mandatory EU issues concerning the legal and economic standing of the organisation;
- technical requirements, both business and IS;
- other additional related requirements such as around support and innovation,
- pricing.

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In the case of Lot 5, a presentations / demonstrations day was also held with 3 shortlisted suppliers from Lot 5; namely Capita, I2N and Reveal Media (*nb: Capita subsequently withdrew themselves from the award of Lot 5 following failure to reach initial agreement over Terms*). The outcome of this day was that it only further served to reinforce the position of the already preferred supplier for Lot 5 following completion of the desktop evaluation, i.e. Reveal Media Limited.

The outcome of this tender evaluation process across all the Lots within the Framework is as set out as part of the Decision outlined further on in this form.

For Lot 5 specifically, the more detailed evaluation summary is provided as follows:

**Summary of evaluations for Lot 5**

Tenderer	Total Evaluation Score %
Capita	Withdrew from Lot 5 following failure to reach initial agreement over Terms
David Horn	57.15
I2N	61.80
Leisuresec Plc	Incomplete Tender response that unable to evaluate fully
<b>Reveal Media</b>	<b>76.25</b>
SCC	59.70
STS Defence (Foxton) Main	49.30
STS Defence (Foxton) Alternative	49.60
Tactical Safety Responses Limited (TASER)	Not evaluated for Lot 5 – unable to meet key mandatory requirement for EM Region police forces

It will be observed from the above table that Reveal Media represent the overall highest scoring Tenderer taking into account price and non-price issues. Reveal Media also offered the lowest cost in respect of this Lot at a total cost of £1,656,610.

**INFORMATION IN SUPPORT OF DECISION: (e.g report or business case)**

None.

<b>Is any of the supporting information classified as non public or confidential information**?</b>	Yes		No	x
If yes, please state under which category number from the guidance**				

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**DECISION:**

- (1) That the award of Lot 5 specifically be made to Reveal Media.  
 (2) That various Tenderers be allocated to the other 4 remaining Lots as set out in the table below.

**Summary of Proposed Awards:**

<b>Tenderer</b>	<b>Lots tendered for</b>	<b>Lots proposed be awarded</b>	<b>Comments</b>
Audax Global Solutions Limited	1	All Lots bid for	
Capita Secure Information Solutions	3 - 5	3, 4	Reveal Media awarded as the sole supplier to Lot 5
David Horn Communications Limited	1 - 5	1 - 4	Reveal Media awarded as the sole supplier to Lot 5
Edesix Limited	1 - 4	All Lots bid for	
I2N	1 - 5	1 - 4	Reveal Media awarded as the sole supplier to Lot 5. Capita also later withdrew themselves from Lot 5
Kelway Limited	1 - 4	All Lots bid for	
Leisuresec Plc	1 - 5	None	Failed to provide a Tender response which was able to be properly evaluated
Medialogix Limited	2, 3	All Lots bid for	
Pinnacle Response Limited	1, 4	All Lots bid for	
Reveal Media	1 - 5	All Lots bid for	
Rosemount Aerospace Limited	2, 3	All Lots bid for	
SCC	1 - 5	1 - 4	Reveal Media awarded as the sole supplier to Lot 5
System Simulation Limited	2, 3	All Lots bid for	
STS Defence (Foxton)	1, 2, 4, 5	1, 2, 4	Reveal Media awarded as the sole supplier to Lot 5
Tactical Safety Responses Limited (TASER)	1 - 5	1 - 4	Reveal Media awarded as the sole supplier to Lot 5 & failed to meet a critical mandatory requirement for the EM region
Westpoint Peripherals Limited	Subsequently withdrew from the procurement process		

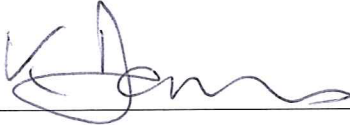
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Further to the original Tender Award Report signed, matters relating to agreement of Terms have now also been fully resolved and the above proposed award reflects that.

**OFFICER APPROVAL**

I have been consulted about the proposals above and confirm that the appropriate advice has been taken into account in the preparation of this report. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Commissioner.

Signature:  
**Chief Executive**



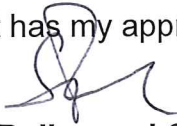
Date: 30.7.15

**DECLARATION:**

I confirm that I do not have any disclosable pecuniary interests in this decision and I take the decision in compliance with the Code of Conduct for the Nottinghamshire Office of the Police and Crime Commissioner. Any interests are indicated below:

The above request has my approval.

Signature:  
**Nottinghamshire Police and Crime Commissioner**



Date: 31/7/15

\*\* See guidance on non public information