

Nottinghamshire Police and Crime Commissioner
Notice of Decision



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For Decision or Information	Decision
Date received*:	30.07.15
Ref*:	2015.054

*to be inserted by Office of PCC

TITLE: Provision of Mobile Data Management (MDM) Solution to Enable Agile Working Within the East Midlands Region of Police Forces

EXECUTIVE SUMMARY:

The purpose of this Notice is to recommend approval for award of contract to Vodafone Limited (in respect of the BPSS option quoted) under the Crown Commercial Services (CCS) Framework Agreement RM1498 'PSN Services' Lot 6 'Mobile Voice and Data Services', for the Provision of Mobile Data Management (MDM) Solution to Enable Agile Working Within the East Midlands Region of Police Forces, for up to a period of 3 years from successful implementation (with the option to extend for a further 2 x 12 month periods up to total maximum of 5 years) and for a total Contract Value of £257,518.

The East Midlands forces are agreed on the need for a regional solution for agile working that supports standardisation of processes, increased adoption of shared backend systems and enables cross border working. A solution is particularly required to support multi-force collaborative units such as EMOpSS (East Midlands Operational Support Service).

Part of this overall solution is the provision of a mobile data management capability. It is envisaged that each force will use its own preferred MDM as it adopts the Regional Middleware Solution. Initially it is envisaged that Nottinghamshire Police as the lead force will manage EMOpSS users. This MDM procurement comprises both licences and support on a call-off basis.

Due to the timescales required it was decided to procure the MDM Solution via an already existing legally EU compliant framework available for use by the public sector, rather than enter a lengthy OJEU procurement process of our own.

A mini competition was undertaken against the earlier mentioned CCS Framework and 3 tenderers responded, of which one was subsequently discounted for failure to declare a conflict of interest.

A full evaluation process, including the carrying out of additional clarification as required, particularly around the area of pricing, volumes and licencing models, was undertaken involving representatives from EMSCU (procurement), EMOpSS and the Agile Working Project Team. The outcome of this evaluation process was as follows:

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Criteria	EE	Vodafone BTSS Offer	Vodafone BPSS Offer
Quality (50%)	30.5%	43.8%	42.6%
Price (50%)	37.7%	38.1%	50%
TOTAL	68.2%	81.9%	92.6%

As can be seen from the table above, the Vodafone BPSS option is clearly the most preferable option, especially when the issue of price is taken into account. The Project Team have confirmed with Nottinghamshire IS Department, that the option of support via Vodafone (BPSS) as opposed to direct with Blackberry (BTSS) is acceptable to them.

With regards to pricing specifically, based on the requirements laid out in the RFQ, the following costs resulted:

Costs	Cost of the Proposed Successful Supplier
Total One Off Costs (Software Licences / Implementation)	£129,500
Total Recurring Costs (Support) Per Annum	£25,604
TOTAL	£257,518

The above costs have been calculated over 5 years and the Vodafone BPSS Option represents a significant cost advantage to Nottinghamshire Police and EMOpSS over any other options tendered and capable of acceptance.

It should also be borne in mind that MDM (Mobile Device Management) is only one component of an agile working solution and that consequently MDM has also been taken account of in terms of business case approvals and budgetary provision through the same Business Case drafted by the East Midlands IT Transformation Programme in respect of the Agile Working Project and award of the Regional Middleware element in particular.

The RFQ indicated that costs would be evaluated based on the full life costs applicable, in accordance with the EU Public Procurement regulations. The above tendered total compares to a total of £370,260 for the same based on standard Blackberry List Prices over the same period.

In addition, it is expected that the delivery of this contract for the MDM, will as part of the wider Agile Working Project, accrue further ongoing longterm sustainable benefits for Nottinghamshire Police and EMOpSS, by way of increased efficiency / mobile means of working and rationalising of the estate

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INFORMATION IN SUPPORT OF DECISION: (e.g report or business case)

None.

Is any of the supporting information classified as non-public or confidential information**?	Yes	<input type="checkbox"/>	No	<input checked="" type="checkbox"/>
If yes, please state under which category number from the guidance**				

DECISION:

Approve an award a contract for the MDM element of the wider Agile Working Project, to Vodafone Limited, and specifically the BPSS option quoted by Vodafone, for the reasons already detailed in this report.

OFFICER APPROVAL

I have been consulted about the proposal and confirm that the appropriate advice has been taken into account in the preparation of this report. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Commissioner.

Signature: 
Chief Executive

Date: 30/7/15.

DECLARATION:

I confirm that I do not have any disclosable pecuniary interests in this decision and I take the decision in compliance with the Code of Conduct for the Nottinghamshire Office of the Police and Crime Commissioner. Any interests are indicated below:

The above request has my approval.

Signature: 
Nottinghamshire Police and Crime Commissioner

Date: 30/7/15

** See guidance on non public information